

Integrated Platform For Business Aviation

Creating technology solutions
that bring aviation into the future



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🌐 www.portside.co

The Portside Story

Our History

Portside was founded in 2017 by a team of serial technology entrepreneurs. Our founders started in commercial aviation, building solutions that are now the foundation for BCD Travel, the 2nd largest corporate travel agency in the world. The team is now focused on business and government aviation, delivering modern, cloud based and on-premises solutions to a broad range of customers all over the world.

Our Team

Our headquarters are in the heart of Silicon Valley with development team in Ukraine, support teams in Houston and Ukraine, and sales, marketing and account management teams in the US, Hong Kong, Switzerland, the UK, Brazil, Mexico and Dubai.



2,000+
Aircraft



150+
Customers



25
Countries

Our Global Offices

HQ: San Francisco

Houston

São Paulo

London

Kiev

Hong Kong



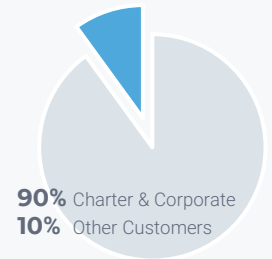
Customer Demographics

Our customer base contains a great deal of variety in terms of geography, mission types and business requirements.

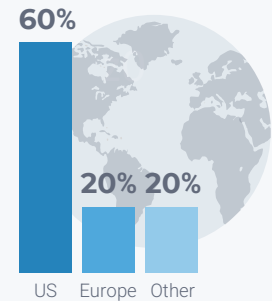
We engage each customer to provide tailored solutions and deployments to yield the most value.



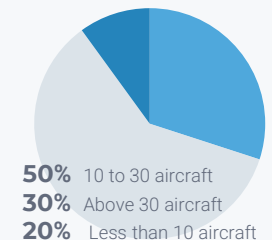
Customer Segments



Geographical



Fleet Composition



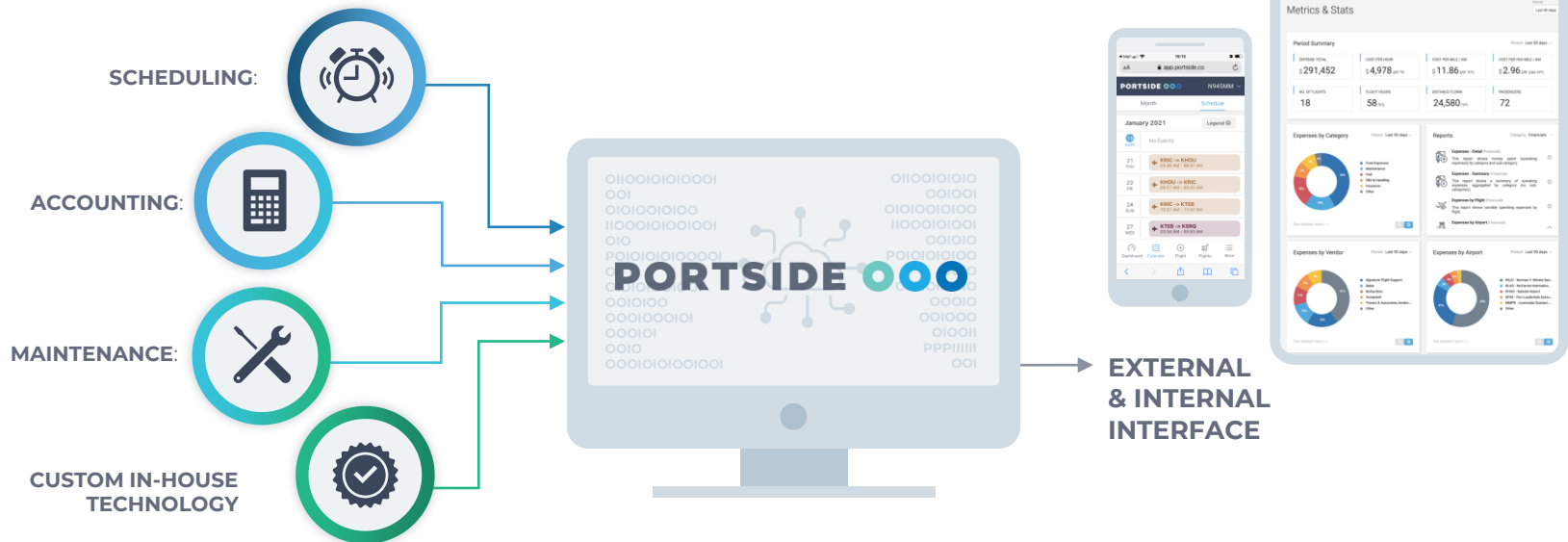
Portside Eco-System

How we integrate

To leverage data from the widest number of source points, we are built to receive data in multiple formats including modern APIs, interfaces to legacy systems as well as flat files. We do a comprehensive review of a customer's existing infrastructure and current operating procedures to make recommendations on integration method.




























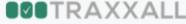





Advantages

We make each integration setup custom to the customer to ensure we are as flexible as possible in accommodating your mission & business objectives. We are also able to integrate into more systems including custom built or legacy and in-house platforms.



Industry Leading Integrations

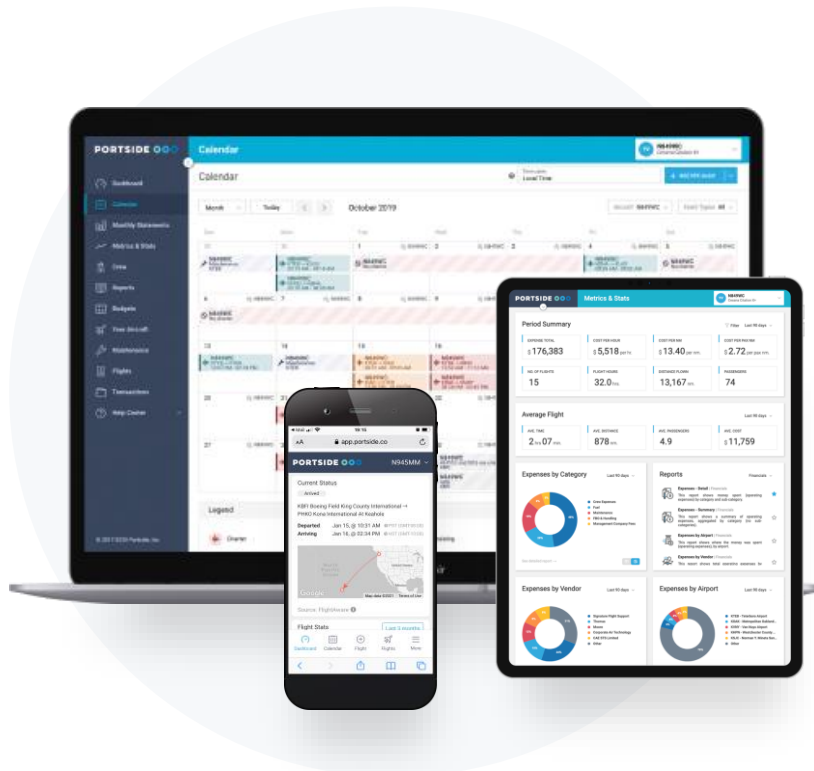
The Portside Platform is integrated into most commonly used aviation systems, as well as most commonly used accounting / maintenance packages, making it easy to have a holistic view into your operations and to optimize your workflows.

Scheduling Systems	Accounting Systems
          	       
<h3>Payments / CRM</h3>	<h3>Maintenance Management</h3>
   	    
<h3>Expense Management</h3>	
    	

The Portside Core Product

A robust solution for every department

The Portside platform is used by virtually every team at an operator, including account management, sales, operations, accounting, maintenance and the C-Suite. The product is also used by aircraft owners and end users, ranging from the principals to finance / legal and operational support staff.



Key Features

- Aircraft Owner Portal
- Configurable Dashboards
- Customized Alerts
- Automated Reporting & Analytics
- Expense & Audit Management
- Integrated Billing
- Dynamic Budgeting

Portside Modules

Scalable and highly configurable solution

The Portside platform is a highly configurable solution that's used differently at each of our customers. During our 2-8 week implementation process, we will work with you to configure each module, create custom reports, and deliver custom functionality to suit your operations.

Aircraft Owner Portal

Easily share flight, accounting and maintenance information with owners and stakeholders.

Configurable Calendar

Separate calendars can be configured for operators & owners, making it easy to share data and plan internally.

Reporting & Analytics

Deliver rich & actionable real time data to your internal users, owners, & stakeholders.



Expense Management

Sophisticated crew & office staff expense management that's fully integrated into your scheduling & accounting systems.

Integrated Billing

Streamlined, accurate & customizable billing for operators & flight departments.

Budgeting

Easily manage budgets for individual aircraft or fleet wide. Save time with our budgeting & reporting tools.

Our Enterprise Solutions

We developed multiple semi-custom and custom solutions for a variety of aviation customers all over the world. Vast majority of these solutions are based on the core Portside platform, making development cheaper and quicker. Our unique base + subscription commercial model ensures that we build software that can be easily supported and enhanced.

Solution examples

- Digital transformation, including rebuilding or enhancing legacy in-house systems
- Development of new Portside modules for specific customers / workflows
- Automated sales, request & pricing interfaces
- Dynamic crew and aircraft selector / optimizer
- Custom quoting
- Maintenance dashboards and planning solutions for large, distributed fleets
- Alerts and situational awareness workflows for business aviation and government customers, including large presidential fleets
- Custom mission solutions i.e. P91k Fractional

Customers

- Multiple charter operators in the US & China
- Cargo operations
- P121 Airlines
- Medevac & Air Ambulance
- MRO
- Leasing and Financial Management
- Government

PORTSIDE

Reach out to learn more about
Portside solutions and how we
can help your teams achieve
their objectives.



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