



# Boeing Commercial Parts

All the right parts, when and where you need them



# Contents

- 01 **Introduction**
- 02 **Parts Programs**
  - a. Boeing OEM-Certified Parts
  - b. New Boeing Replacement Parts
  - c. Used Serviceable Materials
  - d. Parts Kitting Solutions
  - e. Material Rebate Program
  - f. Parts Planning Hub
- 03 **Exchange Programs**
  - a. Transactional Lease, Exchange, Repair
  - b. Landing Gear Exchange
  - c. Component Services Program
  - d. Aerostructures Exchange
- 04 **Material Management Solutions**
  - a. Volume-based discounts
  - b. Tailored Parts Packages
- 05 **Next steps**

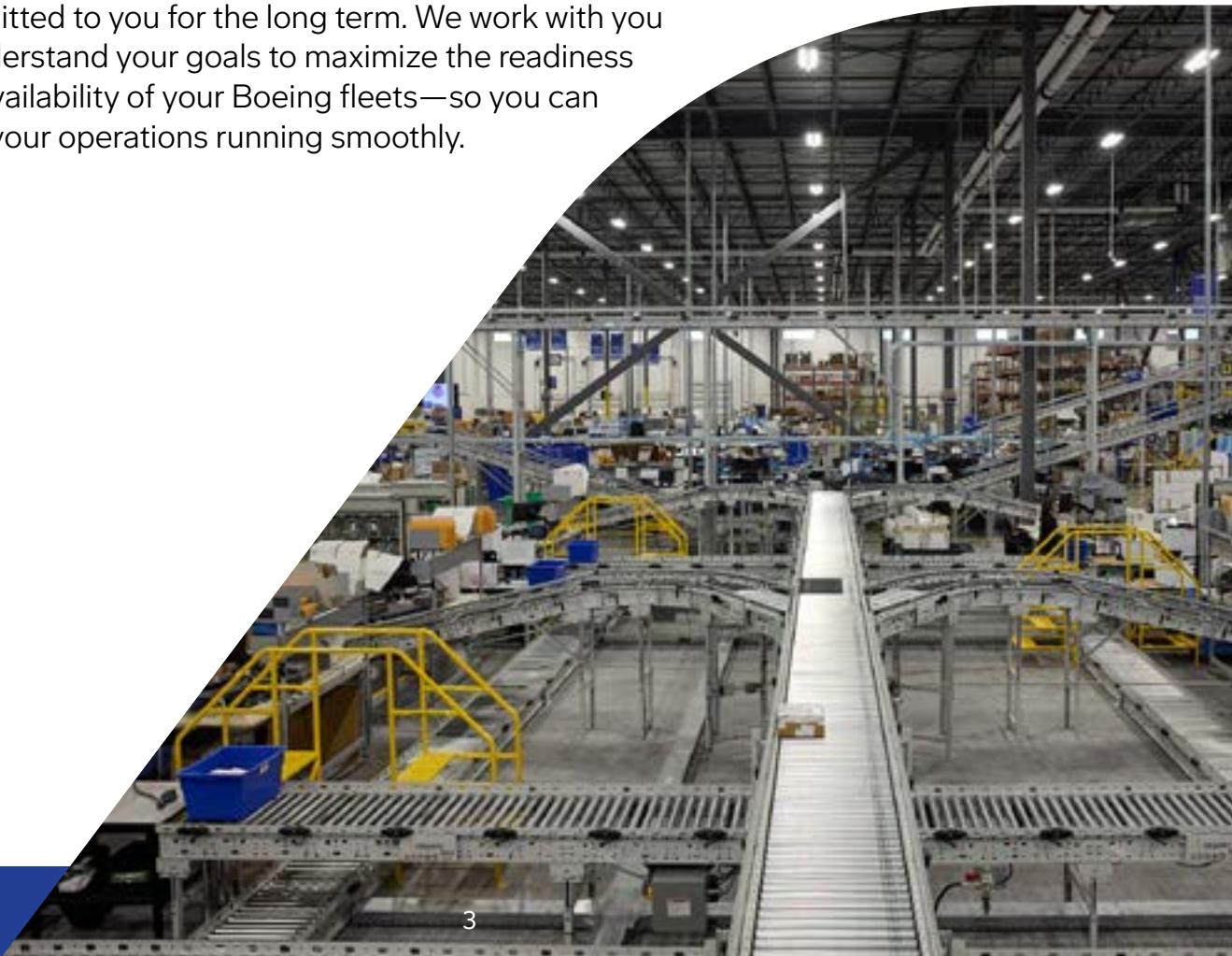
# 01 A simpler supply chain, bigger value, and better capital efficiency

Having the right part available at the right time is crucial to keeping your airline efficient. But the logistics of scheduling, sourcing and maintaining parts is one of the biggest operational complexities your airline faces.

That's why Boeing has developed multiple parts programs, supported by the industry's most comprehensive parts portfolio: to help your airline save money, streamline inventory and simplify your supply chain.

Our offerings include **parts solutions, exchange programs, and material management solutions**, where all parts are manufactured and meet regulatory requirements. With a truly global reach, world-class support and the unparalleled Boeing quality you know and trust, our programs aren't designed just to ensure your airline gets the right part at the right time—but to give your airline a right-sized solution for your specific needs.

With Boeing as your co-pilot, you get a partner committed to you for the long term. We work with you to understand your goals to maximize the readiness and availability of your Boeing fleets—so you can keep your operations running smoothly.



# Why Boeing

## Where we are

Boeing parts warehouses offer worldwide coverage for your parts needs



### Comprehensive

One of the industry's most robust portfolios of parts, programs, and solutions



### Simple

A one-stop shop for everything your Boeing fleet needs



### Quality

Superior parts and services



### Support

Our 24/7 support network always has you covered



### Certified

All parts meet regulatory requirements

## 02 Parts Programs

### Your purchasing solution for single-source parts

From nose to tail, you can access over 15 million parts to meet your business' unique goals. Choose parts from a variety of categories or create your own tailored parts solutions. And by working with Boeing, you'll partner with just one single vendor, ensuring part availability and helping solve for price instability.



## Boeing OEM-Certified Parts

### **Your source for new, serviceable, lease and repaired parts for your Boeing fleet**

This program offers coverage for an industry-leading range of Boeing Proprietary and Vendor Proprietary Parts, including:

- Engines
- Nacelles
- Structures
- Landing gear
- Wheels and brakes
- Interiors
- Systems
- Ground service equipment
- Standards
- Consumables
- Expendables

## New Boeing Replacement Parts

### **A competitive choice for your vendor parts**

In this program, you'll find:

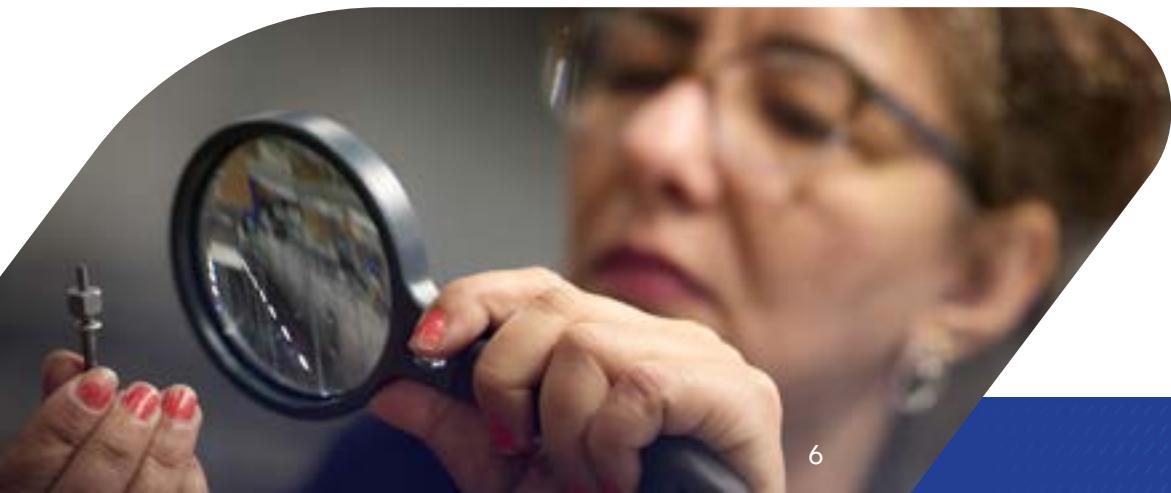
- **Certified, high-quality** Boeing OEM PC700 parts shipped with FAA Form 8130
- **Interchangeable** with other suppliers and incorporated in your IPC
- Highly **competitive pricing**
- **Ample availability** with rigorous stocking plans
- Replacement parts for over 2,000 vendor offerings

## Used Serviceable Materials

### **Certified parts and components that extend your lifecycle value and fleet effectiveness**

Boeing manages aircraft and engine teardowns, repair programs and broker- certified used parts. This program also offers:

- Innovative, **cost-effective management solutions** to extend economic viability of aircraft fleets
- Rapid **access to thousands of parts** across multiple platforms and ATA chapters



# Parts Kitting Solutions

## Convenient, efficient and pre-assembled

Our kitting solutions are the most convenient way for you to streamline ordering and delivery for upcoming maintenance events.

### Main base kits

**Specific, right-sized solutions** that help you access the critical parts you need for a successful entry into service and ongoing operations

**Dispatch critical ESS 1/MELA materials** held onsite that provide a first line of defense against potential supply chain complexities and AOG events

**Dispatch critical list** for rotatable exchange programs

**Shared goals and objectives** to help you improve technical dispatch reliability with efficient use of additional onsite inventory and incorporation, within a rotatable exchange program

### Quick Engine Exchange (QEC) kits

**Kits of certified parts for each engine type**, including General Electric, CFM International, Rolls Royce and Pratt & Whitney

**Technical configuration and convenient packaging** to provide kits that conform to engine build sequence requirements

**Close coordination with our customers** to meet the QEC Kit demand date at a 130-day lead time

**Technical advisory** or engine build up service at location or in a Boeing facility

### Service Bulletin and retrofit kits

**SBs and kits** for regulatory mandates, safety bulletins, economic bulletins, convenience kits, retrofit kits, top kits

**Complete kits of parts** to accomplish the service bulletin and modification plans; efficient material management; avoids or mitigates delay to start modification; meets regulatory compliance

**Service Bulletin Center** to simplify and consolidate SB searches, fleet-wide data on SB incorporation, identify and facilitate incorporation of necessary Service Bulletins

**Part requirements identification** and ordering support

UP TO

# 20%

reduction in installation time

UP TO

# 400 hours

decrease in engineering time

UP TO

# 80%

reduction in daily out-of-service costs



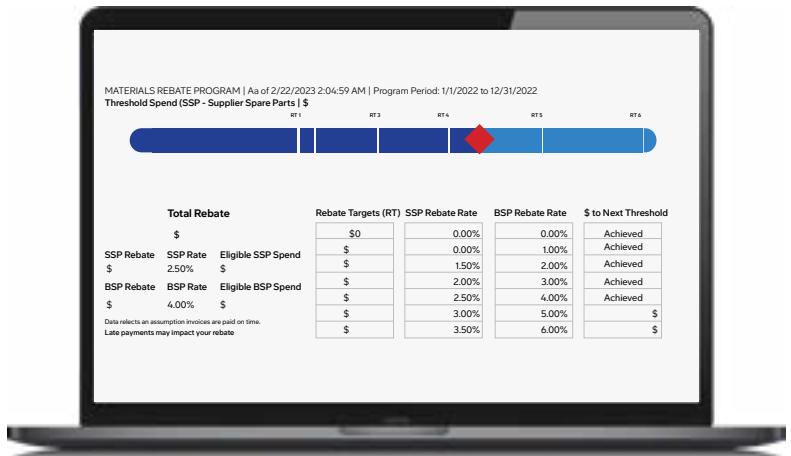
## Material Rebate Program

Simplify your supply chain and drive value through an annual rebate, based on your annual parts and materials spend

Our Material Rebate Program can help your airline reduce annual purchasing costs with credit towards future purchases. Rebates are granted on a 12-month basis as a credit memo you can apply to future purchases, so the more spare parts you order directly through us, the bigger your future savings will be.

In addition to helping reduce your annual purchase costs, the Material Rebate Program can also alleviate pressure on your supply chain and procurement teams by consolidating purchasing for thousands of Boeing Proprietary Parts and Vendor Proprietary Parts, all in one place.

And with our range of ready-to-ship parts and global distribution networks, you can rest assured that your parts will be ready when and where you need them.



## This program also offers:

- **A dashboard** to help you track real-time progress towards your rebate
- **Detailed reports** with part-level information so you can see where your biggest spend and savings are



## Parts Planning Hub

### **Collaborative parts forecasting for a more predictable supply chain**

Available to Boeing customers through MyBoeingFleet, the Parts Planning Hub is where your team collaborates with us so we can ensure the parts you need will be available at the right time, helping you mitigate supply chain disruptions.

After your airline shares your purchase forecast and inventory data with the Boeing team through the Parts Planning Hub, we right-size our global stock to ensure the right parts are on the shelf, ready for you.

What's more, we provide automatic alerts whenever part numbers or lead times change and offer the option to download that information to update your own planning systems—so you're always in the know.



## 03 Exchange Programs

**Delivering the right parts precisely when you need them—without the upfront capital investment**

Instead of housing high-value inventory in your facilities, you can rely on us to get you the right parts—so you don't need to worry about part availability. Even in emergent situations, Boeing can deliver parts to you within twenty-four hours.

Exchange programs help you save time, money, and headaches. Just engage Boeing for an exchange part, install the new assembly, and send the old part to us so we can repair and overhaul it and add it to our pool of exchange parts.

## Transactional Lease, Exchange and Repair Program

We offer lease, repair and exchange of parts—no exclusive or long-term commitments needed



Assistance for your  
**emergent 24-7  
requirements**



Support for all  
**Boeing models**



Available through all  
**Boeing global  
warehouses**

## Landing Gear Exchange Program

### **An efficient solution to repair and replace your most time-critical components**

This program is designed to help you manage your landing gear assets and maintenance requirements more effectively. Because you won't have to purchase and store excess inventory, you can reduce costs, relieve administrative burden, avoid part obsolescence and limit out-of-service time.

We handle all parts, engineering and technical issues for you, eliminating the need for you to contract, schedule and project manage the entire process yourself. You'll receive overhauled, certified parts from Boeing's exchange pool, with a gear that's certified according to the latest requirements.



# Component Services Program

## Efficient pool and repair services for high-value, line-replaceable parts

This program gives airlines an effective, reliable way to manage component inventory costs, without compromising airline dispatch reliability. As a participant, your business gets access to a pool of parts that can be shipped to you within hours of your request.

# Aerostructures Exchange Program

Increase efficiency and reduce cost for managing over 40 major, unique nacelles and flight control surfaces, across a global MRO repair network



Reduce inventory investments  
(\$20M+ per shipset) for  
**improved capital efficiency**



**Improve technical**  
**dispatch** reliability with  
performance targets



Monitor costs  
with **predictable,**  
**transparent pricing**



**Reduce** inventory and  
repair turnaround  
time risks



Increase  
**global access**



## 04 Material Management Solutions

### Supply chain management support

Our collaborative, effective managed solutions can help you scale your operations and remove administrative burden from your busy teams.



## Volume-based discounts

**A market-leading incentive, designed to help you drive more value and generate savings when you buy parts in multiple units or large quantities**

- Initial provisioning, entry into service
- Fleet modification and refresh projects
- Heavy maintenance preparation
- Forward buy and new line station stocking

## Tailored Parts Packages

**A customized supply chain solution founded on collaboration, built to help you uncover savings in your supply chain operations**

- Committed pricing provides **advantageous annual price adjustments** and discount structures
- Our program stocking plan deploys **crucial parts** to regional distribution centers **close to you**
- Purchase orders can be placed on an **as-needed, transactional basis**
- Parts are **shipped** from our global warehouse network **at the time of order**
- A service level guarantee option assures that **the right parts are available** when you need them, when they're ordered within the established lead time





## Our commitment starts now

When you partner with Boeing, you get a partner committed to excellence, collaboration, and to your success. We have the global scale and expertise to help make sure you get the right parts, at the right time, in the right place.

**If you're ready to take the next step, connect with us.**

